Procurement and Supply Chain Manager

Robots, Equipment and Consumables · Series A Team · AUX-OPS-SA-01

Reference	AUX-OPS-SA-01	**Level**	Senior, 8+ years
Reports to	Chief Operating Officer (until appointed, Dr. Mamdouh Yanni, Founder and CTO)	**Location**	Dubai
Employment	Full time, UAE employment contract	**Start**	From our Series A round

About Auxionetics

Auxionetics Artificial Intelligence L.L.C S.O.C is an IP-led robotics company in Dubai. Our patent-pending technology aims to let people and robots work safely side by side, and its first use will be the Smart Robot Mechanic: a car-service bay in which two collaborative arms will take on the repetitive, physically demanding work while a skilled technician stays in charge of every job. Six US patent applications and an international (PCT) application have been filed. We will run our own workshops in Dubai and license our Human-Robot Collaboration platform once it runs reliably in daily operation.

Why this role matters

Robots, lifts, tools, oil, filters and tires all have to arrive on time, at the right price and quality. You will build our supply chain at network scale, from fleet robot orders to the daily consumables of a growing number of workshops.

What you will own

- **Sourcing.** Run competitive sourcing for robots, the system integrator, lifts, tooling and workshop equipment, with engineering.
- **Contracts.** Negotiate prices, warranties, lead times and service terms, with Legal.
- **Consumables.** Set up supply of oil, filters, tires and parts for every workshop, with stock levels and reorder points.
- **Logistics.** Manage imports, customs clearance and delivery into Dubai.
- **Supplier quality.** Qualify suppliers and track their delivery and quality performance.
- **Cost.** Track landed cost and feed real prices into the capital plan and per-job cost model.

Minimum qualifications

- 8+ years in procurement or supply chain for industrial, automotive or equipment businesses.
- Experience importing equipment into the UAE, including customs and logistics.
- Strong negotiation and contract skills.
- Clear written English.

Preferred qualifications

- Automotive aftermarket or tire and lubricant supply.
- Robotics or automation equipment purchasing.
- CIPS or equivalent qualification.
- Arabic.

Your first year

By	What success looks like
3 months	Supplier base reviewed; framework terms agreed for robots, lifts and tools.
6 months	Equipment for the next workshops delivered on time; consumables contracted at network scale.
12 months	Every workshop supplied reliably; landed costs feeding the per-job cost model.

How we work

- **Safety first.** Every site, process and decision starts with the safety of people near our robots and in our workshops.
- **Measured, not claimed.** We set targets, measure them, and report what we find, to our team, partners and investors alike.
- **Written and accountable.** Small teams, clear owners, decisions written down.

What we offer

- An early role in a company set to scale its robotic workshops, working closely with a founder who has almost 30 years of engineering experience, including 12 in Silicon Valley.
- A competitive salary; company-paid visa, work permit and health insurance; annual leave and end-of-service gratuity under UAE law.

Conditions. Every offer is conditional on the close of our Series A round, satisfactory checks, a UAE work permit, and an agreement assigning to the company the IP created in employment.

> **How to apply.** Email your CV and a short note on the most complex sourcing you have led to careers@auxionetics.com, quoting AUX-OPS-SA-01. Shortlisted candidates will have an interview and a sourcing case with Dr. Mamdouh Yanni. CVs are used only for recruitment and deleted within 12 months unless the candidate joins us. **Auxionetics is an equal-opportunity employer** and selects on merit alone.